



ABN 72 424 188 260

Business Development Officer

Location: Perth or Pilbara Region

Employment Type: Full-time

Salary: \$90,000 pa - \$120,000 pa depending on experience

Job Posted: 25/02/2026

Closing Date: 27/03/2026

Ngarlawangga Aboriginal Corporation (NAC) is the Registered Native Title Body Corporate (RNTBC) for the Ngarlawangga People in Western Australia. Dedicated to caring for country, empowering our people, and building a strong, sustainable future, the corporation plays a pivotal role in managing native title interests, and supporting community development and economic independence for Ngarlawangga People.

We are seeking a passionate and experienced **Business Development Officer** to work with us through an exciting period of growth.

Contributing to NAC's strategic direction, the Business Development Officer works collaboratively with the NAC team and Traditional Owners to identify, evaluate, develop and implement business opportunities that build capacity and economic independence, and deliver positive outcomes for Ngarlawangga People through training and development, and employment opportunities.

Key responsibilities

- Build respectful and positive relationships, and engage and consult with Traditional Owners, NAC teams, partners and stakeholders to support effective business development activities and outcomes.
- Identify, evaluate and develop proposals for business opportunities with cultural and financial impact for Ngarlawangga People.
- Develop business plans for approved business development initiatives in line with strategic priorities, ensuring alignment with cultural protocols, and respect for the traditions, values and knowledge of Ngarlawangga People.
- Establish business entities and develop and implement business management frameworks and practices to meet relevant regulatory and compliance requirements, as well as cultural values and obligations, and quality standards.
- Lead, mentor and coordinate the activities of staff employed in business operations and support roles.
- Identify, develop and manage capacity building opportunities, including appropriate knowledge sharing, skills development and employment opportunities and pathways for Traditional Owners.
- Contribute to the overall effectiveness of NAC operations through working collaboratively to develop, implement and review systems and processes that support the achievement of NAC strategic goals and objectives, as well as a positive workplace culture.

What you will bring

- Tertiary qualifications in business development, business management or a related field, or similar qualifications or experience.
- Strong understanding of Indigenous culture, native title and cultural protocols, and an ability to form positive working relationships with Indigenous community groups.
- Strong communication, interpersonal and relationship building skills, including the ability to engage, consult and negotiate with internal and external stakeholders, and to lead small teams.
- Demonstrated experience and genuine commitment to supporting the development of Indigenous businesses and positive outcomes for the Indigenous communities they support.
- Demonstrated experience and a creative and innovative approach to identifying, evaluating and developing proposals for business opportunities.
- Demonstrated experience developing detailed business plans and business management frameworks.
- Financial acumen and the ability to develop budgets, monitor expenditure and manage resources and activities to achieve agreed outcomes within set timeframes.
- Knowledge of and demonstrated ability to plan, manage and comply with the requirements for establishing and operating commercial enterprises, including relevant legislation and regulatory requirements.
- Strong organisational skills and the ability to work across multiple business development and operational areas.
- Experience in compliance, risk and incident management across a range of commercial operating environments.
- Ability to travel to support effective business development activities, including attendance at meetings and other events.
- Current National Police Check (or ability to obtain).
- Valid Open WA C Class Drivers' Licence.
- Ability to operate 4WD vehicles or willingness to learn.

What's on offer

- Competitive salary and benefits, including salary packaging options.
- An opportunity to align your business development capability with purpose-driven and community-led outcomes.
- Opportunities for career growth, training, and learning from community leaders and cultural experts.
- A supportive environment and opportunity to contribute to building a strong, sustainable future for Ngarlawangga People.

How to apply

If you are excited about this opportunity and have the skills, experience and approach needed for this new role in our growing corporation, please apply now with your resume and cover letter by 27/03/2026.

We will review applications as we receive them.

Email: mbrown@ngarlawangga.com.au

Further Information: Please contact Maree Brown on 0418 898 513